



103<sup>rd</sup> Annual State Convention

January 15 & 16, 2025 Holiday Inn Airport, Des Moines

# **President's Message**



To All Attendees:

Welcome to the 103<sup>rd</sup> Annual AGC Iowa Convention. Congratulations on making the right decision to attend this marquee event and I want to personally thank you for your involvement in our great industry.

The theme for this year's convention is appropriately, "Forge the Future." This convention and the opportunities presented will help you and your business achieve more. We face many challenges in finding qualified workers, aggressive environmental and workplace regulations, and a changing membership demographic. There are many topics presented at this convention designed to help and inspire you.

The popular AGC Iowa PAC Auction will once again be a highlight of the convention. The PAC Auction theme is "Making Democracy Work." AGC's success at the statehouse starts here with the PAC Auction. Please plan on attending the event for the benefit of this industry.

I, along with incoming President Mark Freier, would like to welcome you to the 103<sup>rd</sup> gathering of our industry. You have chosen to attend the premier event that AGC Iowa works on all year. Have a great time!

Sincerely, Lindsey Falk L.R. Falk Construction Co. 2024 AGC Iowa President

# Wednesday, January 15, 2025

#### 9:00 - 10:30 a.m. Board of Directors Meeting

11:00 - 1:50 p.m. Opening Welcome Luncheon & Recognition of Safety Excellence Awards

Lunch Sponsored by BITCO Insurance Companies and United Fire Group

Safety Excellence Awards Sponsored by Arthur J. Gallagher Risk Management Services, Inc.



#### Leading Using "The Core Four"- Chad Greenway

Chad Greenway's journey embodies the values of hard work, resilience, and community spirit. Born and raised on a hog, cattle, and crop farm in Mt. Vernon, SD, Chad learned the importance of dedication, perseverance and the importance of leadership from an early age. His path led him to the University of

Iowa on a football scholarship where he had a very successful career, being a leader both on and off the field. Following graduation from the University of Iowa, he was selected in the 2006 NFL Draft by the Minnesota Vikings. Chad embarked on an illustrious 11-season career, all with the Vikings earning him numerous accolades. Chad exemplifies the values of leadership and service both on and off the field. Chad will delve into "The Core Four," revealing how embracing personal failures can fuel self-growth and drive both your team and business toward a brighter future.

#### 2:00 - 2:30 p.m. Division Breakout Sessions:

Asphalt Associate PCC Paving Structures Specialty Surfacing Grading & Underground Utilities

2:30 - 2:45 p.m. Resolutions Committee

#### 2:45 - 3:30 p.m. Committee Meetings: PAC Committee Education & Workforce Development Comm. Environmental Committee Membership Committee

Specifications Committee 3:45 - 4:45 p.m. The 103<sup>rd</sup> Annual Membership/Business Meeting (all members are

Membership/Business Meeting (all members are invited to attend)

5:00 - 6:00 p.m. Hospitality Rooms Open 5:15 - 6:00 p.m. Board of Directors Photo and Individual Board Photos 6:00 p.m. Bar Open - Foyer 6:30 - 8:30 p.m. President's Banquet

Lifetime Achievement Award Ceremony Sponsored by Altorfer Inc. and Ziegler CAT.

President's Banquet/Passing of the Gavel Sponsored by Bankers Trust; Construction Materials, Inc.; Flagger Pros USA; Godbersen-Smith Construction; Legacy Materials; Murphy Tractor & Equipment Co, Inc.; Northland CDL; RTL Equipment, Inc; Star Equipment, Ltd.; Strohmier Equipment Services; and Whitfield & Eddy Law

*Evening Production Sponsored by First Interstate Bank; Logan Contractors Supply, Inc. and Truck Center Companies* 

*President's Banquet Bar Sponsored by A-1 Mobile Storage Service and Tractics, Inc.* 

8:30 p.m. - Midnight Hospitality Rooms Open

# Thursday, January 16, 2025

#### 8:30 - 9:30 a.m. Past Presidents/Leadership Academy Alumni and Students Breakfast

Sponsored by Lube Tech & Partners

#### 8:30 - 9:45 a.m. Member Recognition and Awards Breakfast

A time to celebrate with your fellow members. Milestone business and membership anniversaries will be recognized, and members who have proven to be outstanding corporate citizens will be presented AGC Iowa's highest corporate recognition, the Bravo Award. Don't miss it.

Breakfast Sponsored by Engine Rebuilders Inc; and McAninch, Inc.

#### AGC Iowa New Membership Contest Drawing

Prize donated by Jim Hawk Truck Trailers, Inc./Hawk Equipment

#### 9:45-10:15 a.m. Morning Break

Sponsored by Merchants Bonding Company (Mutual)

#### 10:15-11:15 a.m. – Breakout Seminar – "The Elections of 2024: What Happened and What Do They Tell Us About the Current State of American Politics?" - Dennis Goldford

Dennis Goldford taught political science at Drake University from 1985 until retiring as Professor Emeritus in May 2024. Professor Goldford has served as the KCCI political analyst since 1990 and continues to provide political analysis for a wide range of other local, regional, national, and international print, broadcast, and online news media. He is frequently invited to speak on politics and elections to business groups, clubs, and other organizations. Professor Goldford will give a political analysis of the recent elections as well as trends at a State & National Level.

#### 10:00 a.m. – 3:00 p.m. Spouse Activity

Join us for a day of fun, activities and shopping! Breakfast and lunch will be served as we gather with old friends and meet new ones!

This year we are excited to make our own scented candles as well as design and take home a terrarium. We will also have Illie & Co. boutique joining us with the latest fashions for your shopping needs! You don't want to miss it!

# Mark your reservation on the Registration Form.

Spouse activities are sponsored by Altorfer, Inc.; Arthur J. Gallagher; Flagger Pros USA; Graves Construction; Hi-Way Products; Holmes Murphy & Associates, LLC; JMT Trucking Company; Logan Contractors Supply; Peterson Contractors, Inc.

#### 11:15 -11:45 a.m. Legislative Leaders Preview

Scott Newhard, VP for Public Affairs, Moderator - A panel of legislative leaders will preview what is on the immediate horizon in Iowa politics.

#### Noon-1:45 p.m. Legislative Luncheon

Sponsored by Concrete Pipe Association of Iowa

#### **Breakout Seminars**

2:00 - 3:00 p.m. Session #1 "Business Succession Planning" - Ray Benning, Benning Financial Organization, Inc.

2:00 - 3:00 p.m. Session #2 "Project Closeout" -Sarah Okerlund, IDOT and Wes Musgrove, IDOT

**3:00 - 4:00 p.m.** Session #3 "DBE – Trucking & Spec Update" – Niki Rainey, IDOT Civil Rights Compliance Officer and Mitch Dillavou, AGC of Iowa

**3:00 - 4:00 p.m.** Session #4 "Emotional Wellness in the Construction Industry – Mental Health Awareness" – Tara Rinehart, Master Builders of Iowa

5:00 - 8:30 p.m. Michael J. Manatt Memorial PAC Auction - HOUSBY Auctioneers

PAC Auction Bar sponsored by Midstates Precast Products Inc. and Olson Construction Law, P.C.

#### 8:30 - 9:30 p.m. PAC Buffet

Sponsored by Capital City Equipment Company; Commercial Supply Co., Hawkeye Truck Equipment; Lyman-Richey Sand Gravel Co. and Wells Fargo Advisors

9:30 p.m. - Midnight Hospitality Rooms Open

# All auction packages need to be picked up the night of the PAC auction or by Friday, January 17, by 10:30 am.

# **General Information**

#### **Registration Fees**

An advance registration discount is available until **December 31, 2024**. All other pre-registrations must be received by January 8, 2025, for convention attendance. Registration fees include all scheduled meal functions, breaks and materials. Beverage tickets will be included for those registering for the Wednesday President's Reception/Banquet and Thursday PAC Auction.

#### **New Member Special**

AGC Iowa is pleased to offer one free individual and one free spouse/guest convention registration to new members who have joined AGC Iowa after January 2024. Take part in the annual convention experience that current members enjoy year after year by marking the New Member box on the Registration Form. Applications for membership may be obtained by calling the AGC Iowa office at 800-728-2424 or (515) 283-2424

#### **AGC Iowa Foundation**

Fifteen dollars of your registration fee helps support the AGC Iowa Foundation. A strong AGC Iowa Foundation will help sustain Iowans' commitment to and investment in public infrastructure – which will result in a stronger economy, stronger communities, and higher quality of life for Iowans. Contributions of \$1000 or more qualify for Road Scholar status. Donors will be recognized at the convention with a "Foundation Donor" ribbon.

#### **Student Attendees**

It's always been AGC Iowa's policy that students enrolled in post-secondary construction curriculums at Iowa colleges and universities will be provided a full complimentary registration courtesy of the AGC Iowa membership.

#### **Hotel Accommodations**

Reservations should be made directly to the hotels:

- Holiday Inn Airport 515-287-2400.
- Hampton Inn Airport 515-287-7300
- Days Inn Airport 515-256-0603
- Ramada Inn 515-287-6464
- Fairfield Inn 515-309-4444
- Double Tree 515-285-7777

# **Special Thanks to our Sponsors**

## Support those who support your Convention. Please Patronize these Great Sponsors! We could not have put this convention together without you!

A-1 Mobile Storage Service Agriland FS, Inc. Altorfer Inc. Arthur J. Gallagher Risk Management Services Bankers Trust **BITCO Insurance Companies** Capital City Equipment Company CliftonLarsonAllen, LLP (CLA) Commercial Supply Co. Concrete Pipe Association of Iowa Construction Materials, Inc. EFCO Engine Rebuilders Inc. **Equipment Share** First Interstate Bank Flagger Pros USA Godbersen-Smith Construction Graves Construction Co., Inc. Hardscape Solutions of Iowa Hawkeye Truck Equipment **Hi-Way Products** Holmes Murphy & Associates, LLC HOUSBY Jim Hawk Truck Trailers, Inc./Hawk Equipment JMT Trucking Company Legacy Materials Liberty Mutual Surety Logan Contractors Supply, Inc. Lube -Tech & Partners, LLC Lyman-Ritchie Corporation McAninch Corp. Martin Equipment, Inc. Merchants Bonding Company (Mutual) Midstates Precast Products Inc. Midwest Peterbilt Group Murphy Tractor & Equipment Co., Inc. Northland CDL Olson Construction Law, P.C. Peterson Contractors, Inc. **Reilly Construction** Rexco Equipment, Inc. Road Machinery & Supplies, Co. RTL Equipment, Inc. Star Equipment Ltd. Strohmier Equipment Services Tractics, Inc. **Truck Center Companies** United Fire Group Wells Fargo Advisors Whitfield & Eddy Law Ziegler CAT

# 103rd Annual State Convention ASSOCIATED GENERAL CONTRACTORS OF IOWA January 15 & 16, 2025

Holiday Inn Airport – 6111 Fleur Drive & Des Moines, Iowa 50321

Please duplicate this form for additional registrations.

# MEMBER REGISTRATION Are you a P.E.? Yes No Name \_\_\_\_\_\_\_ Email Address \_\_\_\_\_\_\_ Company \_\_\_\_\_\_\_ Mailing Address \_\_\_\_\_\_\_\_ City, State, Zip \_\_\_\_\_\_\_\_ Office Telephone \_\_\_\_\_\_\_

# SPOUSE REGISTRATION

Name \_

### Will Spouse attend Thursday Spouse Activities?...... D Yes D No

Do you have any food allergies? \_\_\_\_\_

PLEASE

**Register Online** 

www.agcia.org

	INDIVIDUAL		SPOUSE	
Attendance Options $\downarrow$	Advance Registration	After 12/31/24	Advance Registration	After 12/31/24
Full Convention	<sup>1</sup> □ \$320	<sup>2</sup> 🗆 \$365	<sup>15</sup> □ \$265	<sup>16</sup> □ \$290
Wednesday Only	<sup>3</sup> 🗆 \$240	4 □ \$260	<sup>17</sup> □ \$190	<sup>18</sup> 🗆 \$210
Thursday Only(includes PAC Auction)	<sup>7</sup> □ \$250	<sup>8</sup> 🗆 \$270	<sup>21</sup> □ \$200	<sup>22</sup> □ \$220
Sub Total	\$	\$	\$	\$

Foundation Donation		ual Foundation Campaign Cont \$500 Other \$	ribution:		
	1				
✓ New	I am a new AGC Iowa member in 2024. Please credit my registration fee.				
Member	(Limit one individual & one spouse/guest per firm) (\$				
If you require special assistance please call 515-283-2424.					
Payment enclose	ed 🗆 Visa	Card No	Exp. Date		
Bill me	MasterCard	Name on Card	C V V #		
<ul> <li>Email receipt to (email address)</li></ul>					
Discounted Registration Deadline: December 31, 2024					
CONVENTION REGISTRATION					

Associated General Contractors of Iowa 701 E. Court Avenue, Suite B Des Moines, IA 50309-4901 PH: 515-283-2424 Fax: 515-244-6289 www.agcia.org



# Associated General Contractors of Iowa

701 E. Court Avenue, Suite B Des Moines, IA 50309-4901 Phone: 515-283-2424 Fax: 515-244-6289 www.agcia.org Visit us on Facebook.com www.webuildiowa.com